



THOUGHT LEADERSHIP

JANUARY 2024

Celebrating 12 months of milestones

As we close out 2023, we have much to celebrate at Q Securities. It's been a year marked by strategic expansion, business achievements, and a growing global footprint. Here's a glance at the ten significant milestones that have shaped our trajectory this year.

#1. February 2023: Malta Office Kick-off

In February, we marked a significant expansion with the launch of our Malta operations, a strategic move covered among others by the [Times of Malta](#). The new office – in a third market – highlights our commitment to broadening our reach within the European market.

#2. March 2023: Launch of Q Family Office Services

March saw the introduction of Q Family Office services, tailored to meet the unique needs of high-net-worth families in Poland, offering – together with partners – bespoke investment strategies and wealth management solutions. Capitalising on the new family office bill passed in Poland this year, our services are designed to align with the latest regulatory landscape, ensuring comprehensive support and compliance for our clients' financial and wealth protection needs.

#3. May 2023: LPEA Membership

We joined the Luxembourg Private Equity and Venture Capital Association (LPEA) in May to strengthen our industry presence in Luxembourg and reinforce our commitment to industry excellence and best practices. Luxembourg is a leading global hub for private equity and venture capital, and being part of LPEA aligns perfectly with our strategic goals.

#4. June 2023: London Event

June's highlight was a high-profile event in London, where Q Securities was at the centre of discussions on Malta's emerging status as the fund industry's "dark horse," an event that garnered attention on our [official blog](#). We've co-organised the event with our Malta partners: FinanceMalta, AQA Capital Ltd, BOV Fund Services Limited and Camilleri Preziosi Advocates.

#5. July 2023: Filip Suchta in Luxembourg's Headlines

Filip Suchta, a key member of our team, [made headlines in Luxembourg](#), bringing attention to the critical issue of affordable banking and its impact on the financial industry.

#6. August 2023: Strong Presence in Capital Markets Transactions

Our transaction team is staying strong despite the challenging market: Despite challenging market conditions, August was a testament to our resilience, as we remained active in capital market transactions, successfully providing prospectuses (XPlus), tender offers (Skarbiec TFI), and corporate debt emissions for a real estate developer.

#7. September 2023: 40th Client in Luxembourg

September was a milestone month, with our 40th client signing on in Luxembourg, a testament to our growing trust and reliability in the market. In Luxembourg, we've been present for 2.5 years and offer depositary services to alternative funds.

"I'd like to extend my gratitude to our clients and partners for their confidence and to our exceptional team for their dedication and hard work. What sets Q Securities apart is excellence, agility, and a deep understanding of the financial industry. We pride ourselves on being an independent and reliable partner for our clients, offering innovative solutions tailored to their needs," said Grzegorz Cieslik, Managing Director of International Depositary Services at Q Securities.

#8. October 2023: Luxembourg Event and Panel Discussion

October's Luxembourg event, captured on video, provided an interactive platform for industry leaders and clients to engage with our experts, further solidifying our thought leadership. We've co-organised the event with our partners at KPMG, Cascade and Newport Logistics.

#9. November 2023: 10th Anniversary and Jerzy Nowosielski Exhibition Sponsorship

November marked our decade-long journey. As part of our anniversary celebration, we've assumed patronage of Jerzy Nowosielski's art exhibition at the Zachęta – Narodowa Galeria Sztuki Gallery in Warsaw. "At Q Securities, quality and excellence define our journey," said Agnieszka Sawa of Q Securities. "Supporting art allows us to honour our commitment to high standards in a meaningful way."

The year 2023 marks the centenary of Nowosielski's birth.

#10. December 2023: Membership in MASA

We wrapped up the year by joining the Malta Asset Servicing Association (MASA), reinforcing our commitment to excellence and collaboration within Malta's financial services sector. The membership represents an important step in our ongoing journey to enhance our presence in the dynamic and ever-evolving Maltese financial landscape. MASA's commitment to promoting excellence and best practices in the asset servicing industry aligns perfectly with our own values.

As we reflect on the year's achievements, we're grateful for our clients, partners, and dedicated team members who have made this year truly remarkable. We look forward to the opportunities and challenges of the coming year with optimism and the commitment to continue delivering exceptional service. See you in 2024!

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